

General Manager

A general manager's daily responsibilities include overseeing daily operations, developing and implementing growth strategies, managing budgets, and ensuring employee productivity. They also focus training, performance evaluation, and financial analysis. Furthermore, they play a crucial role in strategic planning, policy implementation, and ensuring compliance with regulations.

Key Responsibilities:

1. Overseeing Daily Operations:
 - Ensuring smooth and efficient daily operations across all departments.
 - Monitoring performance and productivity of teams and individuals.
 - Identifying and resolving any operational issues or bottlenecks.
2. Strategic Planning and Growth:
 - Developing and implementing business strategies to achieve company goals.
 - Setting growth objectives and identifying new market opportunities.
 - Analyzing market trends and competitor activities
3. Financial Management:
 - Creating and managing budgets for various departments.
 - Monitoring financial performance and identifying areas for cost reduction.
 - Analyzing financial reports and key performance indicators (KPIs).
4. People Management:
 - Training new employees.
 - Providing leadership, guidance, and support to team members.
 - Conducting performance evaluations and providing feedback
5. Compliance and Risk Management:
 - Ensuring compliance with company policies, legal regulations, and industry standards.
 - Implementing and enforcing safety and security procedures.
 - Managing risk and ensuring business continuity.
6. Communication and Reporting:
 - Communicating with upper management, stakeholders, and clients.
 - Preparing reports on business performance and key metrics.
 - Representing the company in meetings and events.
7. Continuous Improvement:
 - Identifying areas for improvement in operational processes and efficiency.
 - Implementing changes and initiatives to enhance performance and productivity.
 - Fostering a culture of continuous improvement and innovation.

Key Skills:

- ✓ Strategic Planning & Execution
- ✓ Sales & Marketing
- ✓ Team Management & Leadership
- ✓ Operations Management

- ✓ Financial Management
- ✓ Quality Control & Assurance
- ✓ Dairy Production Knowledge
- ✓ Regulatory Compliance
- ✓ Supply Chain Management
- ✓ Communication & Interpersonal Skills
- ✓ Problem-Solving & Decision-Making
- ✓ Technical Proficiency
- ✓ Knowledge of Industry Trends

In essence, the general manager is responsible for the overall success and performance of the business, requiring a broad range of skills and responsibilities to be effectively managed daily.

- Role – General Manager
- Industry Type- Milk
- Department – Production
- Location - Jalgaon
- Employment Type – Permanent
- Education – Degree in Dairy Technology/Engineering / Food Technology / Veterinary Science with an experience of Min 18 year in Dairy industry manufacturing. Preferably Post Graduate Degree in Rural Management / Business Management from reputed institute. Exposure to ISO system.

- About Company- Establishment in 1971 Jalgaon Jilha Sahakari Dudh Utpadak Sangh Ltd, Jalgaon was a step taken to free the farmers & consumers alike from the clutches & unethical business practices of private vendors / traders in the district. We stand with the name of our brand & work for the development of our milk producing farmers.

- Company Info- Jalgaon Jilha Sahakari Dudh Utpadak Sangh Maryadit, Jalgaon
Post Box 32, Shivaji Nagar Road, Jalgaon HO-425001

Deputy General Manager (Technical)

A Deputy General Manager (Technical) in a dairy setting is responsible for overseeing and optimizing all technical aspects of dairy operations, including production, quality control, and maintenance. They ensure efficient and safe production of dairy products while meeting quality standards and regulatory requirements. This role also involves managing teams, implementing process improvements, and contributing to the overall strategic direction of the dairy plant.

Key Responsibilities:

1. Operational Management & Production:

- **Oversee Daily Operations:**
Assist in planning and managing daily plant operations, ensuring smooth workflow and optimal production output.
- **Resource Optimization:**
Efficiently utilize resources like raw materials, labor, and equipment to maximize productivity and minimize waste.
- **Production Planning:**
Coordinate with other departments to ensure timely production and delivery of dairy products.
- **Process Improvement:**
Identify and implement process improvements to enhance efficiency, reduce costs, and improve product quality.
- **Equipment Maintenance:**
Ensure proper maintenance and functionality of all plant equipment to minimize downtime and maintain optimal performance.

2. Quality Control & Compliance:

- **Quality Standards:**
Ensure all dairy products meet established quality and safety standards, including adherence to HACCP, GMP, and other relevant regulations.
- **Quality Control:**
Oversee quality control processes throughout the production cycle, from raw milk to finished products.
- **Compliance:**
Ensure compliance with all relevant food safety regulations, including maintaining proper documentation and records.
- **Hygiene & Sanitation:**
Implement and enforce strict hygiene and sanitation practices within the plant to maintain a clean and safe environment.

3. Team Management & Leadership:

- **Team Supervision:**
Supervise and lead production staff, providing guidance, training, and performance feedback.
- **Training & Development:**
Conduct training sessions for staff on production processes, safety procedures, and quality standards.
- **Teamwork & Morale:**

Foster a positive and collaborative work environment, encouraging teamwork and continuous improvement.

4. Strategic Planning & Development:

- **Business Development:**
Contribute to the development of business strategies and plans for the dairy plant.
- **Product Development:**
Collaborate with cross-functional teams to develop new products and improve existing ones.
- **Cost Control:**
Identify and implement measures to reduce operational costs while maintaining quality and efficiency.

5. Reporting & Communication:

- **Performance Reporting:**
Prepare and present regular production and quality reports to senior management.
- **Communication:**
Maintain clear and effective communication with other departments, including procurement, maintenance, and sales.
- **Problem Solving:**
Address and resolve any technical issues or challenges that arise during the production process.

6. Health, Safety, and Environment (HSE):

- **Safety Compliance:**
Ensure adherence to all health and safety regulations and company policies.
- **Safe Working Environment:**
Promote a safe working environment for all employees and conduct safety training.

Technical Skills:

- ✓ Dairy Technology Expertise
- ✓ Process Optimization
- ✓ Quality Control
- ✓ Equipment Maintenance
- ✓ New Product Development
- ✓ Technical Problem Solving
- ✓ Strategic Planning
- ✓ Team Leadership
- ✓ Communication
- ✓ Collaboration
- ✓ Decision-Making
- ✓ Change Management
- ✓ Analytical Skills
- ✓ Problem-Solving Skills
- ✓ Financial Acumen
- ✓ Regulatory Compliance

By fulfilling these responsibilities, the Deputy General Manager (Technical) plays a crucial role in ensuring the efficient, safe, and high-quality production of dairy products, contributing to the overall success of the dairy plant.

- Role – Deputy General Manager (Technician)
- Industry Type- Milk
- Department – Production
- Location - Jalgaon
- Employment Type – Permanent
- Education – Graduate in Dairy/ Mechanical/Electrical/Production. Candidates with Post graduate Diploma Or Degree in Dairy Engineering and/or MBA will be added advantage. Candidates should have min 15 years of experience. Min 10 years of experience in Dairy industry out of which min 5 years on Managerial position.

Manager (Procurement)

A milk procurement manager is responsible for overseeing the entire process of acquiring raw milk for a dairy or processing plant. This includes managing relationships with farmers, ensuring quality and quantity standards are met, optimizing routes, and controlling costs. They also play a key role in expanding operations, establishing new collection centers, and ensuring compliance with safety and regulatory standards.

Key Responsibilities:

- **Milk Acquisition:**
 - Managing milk procurement operations and supplier relationships.
 - Overseeing the daily landing and dispatch of milk.
 - Ensuring timely and cost-effective milk procurement.
 - Negotiating with vendors and coordinating transportation.
- **Quality Control:**
 - Maintaining high milk quality (MBRT) and minimizing adulteration.
 - Conducting random audits to minimize malpractices.
 - Ensuring compliance with quality and safety standards.
- **Relationship Management:**
 - Building and maintaining strong relationships with farmers and agents.
 - Resolving issues related to payments and documentation.
 - Providing technical inputs and training to farmers and procurement teams.
- **Operations Management:**
 - Managing operations at chilling centers and milk procurement points (BMC/CC).
 - Monitoring route vehicle timings and optimizing routes.
 - Establishing new collection centers and optimizing existing ones.
 - Ensuring efficient operation of BMCs/CCs with minimum cost.
- **Cost Management:**
 - Monitoring and controlling the cost of milk procurement.
 - Ensuring cost-effectiveness aligns with organizational objectives.
 - Managing expenses related to transportation and operations.
- **Expansion and Optimization:**
 - Identifying areas for expansion and establishing new collection centers.
 - Optimizing existing routes and processes.
 - Managing the supply chain from farmer to the plant.
- **General Management:**
 - Participating in quality improvement activities.
 - Ensuring all statutory requirements are met.
 - Training and developing procurement teams.
 - Managing assets and ensuring their proper maintenance.
- **Reporting and Analysis:**
 - Generating reports on milk quality, procurement volume, and costs.
 - Analyzing data to identify areas for improvement.
 - Sharing information with relevant stakeholders.

- **Technology Skills:**
Proficiency in using SAP, Google Drive, and Microsoft Office Suite.
Familiarity with various technology tools including CPUs, servers, and digital cameras.
- **Compliance and Safety:**
Ensuring compliance with safety and regulatory norms.
Conducting regular audits and inspections.

Skills:

- ✓ Negotiation
- ✓ Relationship Management
- ✓ Strategic Sourcing
- ✓ Cost Management
- ✓ Risk Management
- ✓ Contract Management
- ✓ Market Analysis
- ✓ Supply Chain Management
- ✓ Inventory Management
- ✓ Continuous Improvement
- ✓ Knowledge of Dairy Products
- ✓ Dairy Production Processes
- ✓ Dairy-Specific Regulations
- ✓ Milk Procurement
- ✓ Communication & Interpersonal Skills
- ✓ Financial Acumen
- ✓ Analytical Skills
- ✓ Problem-Solving
- ✓ Leadership & Teamwork
- ✓ Adaptability
- ✓ Digital Literacy

- Role – Manager (Procurement)
- Industry Type- Milk
- Department – Milk Procurement
- Location - Jalgaon
- Employment Type – Permanent
- Education – B.Tech or B.Sc (Dairy)/ B.V. Sc. & AH/ B.Tech or B.Sc. Agri preferably with MBA having 15 years of relevant experience.

Dy. Manager (Sales)

A Deputy Manager of Sales in a dairy company typically oversees sales operations, manages a sales team, develops and implements sales strategies, and ensures customer satisfaction. They are responsible for achieving sales targets, identifying new business opportunities, and maintaining strong client relationships. Their duties also include sales reporting, analysis, and training of sales staff.

Key Responsibilities:

- **Sales Target Achievement:**
Responsible for achieving and exceeding sales targets for the assigned area or product line.
- **Team Management:**
Leading, mentoring, and motivating a team of sales representatives, providing guidance, and conducting performance reviews.
- **Sales Strategy Development:**
Creating and implementing effective sales strategies to drive revenue growth and market share.
- **Business Development:**
Identifying new business opportunities, prospecting for new clients, and expanding the customer base.
- **Customer Relationship Management:**
Building and maintaining strong relationships with existing clients, addressing their needs, and ensuring customer satisfaction.
- **Sales Reporting and Analysis:**
Generating sales reports, analyzing sales data, and providing insights to management on sales performance.
- **Training and Development:**
Providing training to sales staff on product knowledge, sales techniques, and customer service skills.
- **Market Research:**
Staying updated on market trends, competitor activities, and industry developments.
- **Distribution Management:**
Coordinating with distribution channels to ensure timely and efficient delivery of dairy products to customers.
- **Inventory Management:**
Monitoring inventory levels, managing logistics, and optimizing distribution routes.

Additional Responsibilities (May vary based on the specific company and role):

- **Budget Management:** Assisting in the preparation and management of the sales budget.
- **Product Promotion:** Participating in events and exhibitions to promote the company's products.
- **Coordination with Other Departments:** Collaborating with other departments, such as marketing, production, and logistics, to ensure smooth operations.

- **Negotiation:** Negotiating contracts and agreements with clients and distributors.
- **Problem Solving:** Addressing customer complaints and resolving sales-related issues.

Key Skill:

- ✓ Sales Strategy & Planning
- ✓ Sales Target Achievement
- ✓ Market Analysis
- ✓ Business Development
- ✓ Product Launches
- ✓ Channel Management
- ✓ Sales Forecasting
- ✓ Team Leadership
- ✓ Performance Management
- ✓ Training and Development
- ✓ Communication
- ✓ Negotiation
- ✓ Relationship Building
- ✓ Product Knowledge
- ✓ Quality Control
- ✓ Supply Chain Management
- ✓ Market Understanding
- ✓ Problem-Solving
- ✓ Adaptability
- ✓ Time Management

- Role – Deputy Manager (Sales)
- Industry Type- Milk
- Department – Marketing
- Location - Jalgaon
- Employment Type – Permanent
- Education – Any Graduate with min 15 years of relevant experience
MCG/Dairy Or MBA Marketing/Equivalent 10 years of relevant
experience in FMCG/Dairy industry with min 3 years at senior
position.

Asst Manager Sales

An Assistant Manager of Sales in the dairy industry typically manages sales activities, supervises sales staff, and ensures customer satisfaction, while also contributing to sales strategy and business development. Specific responsibilities include achieving sales targets, building and maintaining customer relationships, and analyzing sales data. They may also be involved in training and mentoring sales teams, managing inventory, and ensuring store maintenance.

Rules responsibilities:

❖ Sales and Business Development:

- **Meeting Sales Targets:**
Consistently achieving or exceeding monthly, quarterly, and annual sales targets is a primary responsibility.
- **Developing Sales Strategies:**
Assisting in the development and implementation of sales strategies to increase market share and revenue.
- **Identifying Opportunities:**
Identifying new business opportunities and potential customers through market research and analysis.
- **Building Relationships:**
Building and maintaining strong relationships with customers, distributors, and other stakeholders.
- **Closing Deals:**
Negotiating and closing sales deals to maximize revenue.

❖ Sales Team Management:

- **Supervising and Guiding:**
Supervising and guiding the sales team, providing support and motivation to achieve targets.
- **Training and Mentoring:**
Training and mentoring new team members on sales techniques, product knowledge, and company policies.
- **Monitoring Performance:**
Monitoring the performance of the sales team and providing feedback and coaching.
- **Ensuring Staffing:**
Assisting in the hiring, orientation, and training of new hourly employees.
- **Scheduling:**
Creating and managing staff schedules to ensure adequate coverage.

❖ Customer Service and Operations:

- **Ensuring Customer Satisfaction:**
Ensuring customer satisfaction by addressing inquiries, resolving complaints, and providing excellent service.
- **Maintaining Inventory:**

Ensuring the store is adequately stocked with company products and managing inventory levels.

- **Maintaining Store Standards:**

Ensuring the store is clean, tidy, and well-maintained.

- **Compliance:**

Ensuring adherence to all company policies and procedures, including health and safety regulations.

- ❖ **Other Responsibilities:**

- **Reporting:** Preparing and submitting sales reports, forecasts, and other relevant documentation.
- **Attending Meetings:** Attending sales meetings, training sessions, and other relevant events.
- **Assisting the Manager:** Performing various tasks and duties as assigned by the Sales Manager.
- **Market Research:** Gathering market intelligence on customer needs, competitor activities, and industry trends.

Key Skill:

- ✓ Developing and implementing sales strategies
- ✓ Building and maintaining relationships
- ✓ Negotiating and closing deals
- ✓ Market research and analysis
- ✓ Sales forecasting and target setting
- ✓ Leading and motivating a sales team
- ✓ Providing guidance and support
- ✓ Effective communication
- ✓ Conflict resolution
- ✓ Building team cohesion
- ✓ Product knowledge
- ✓ Dairy equipment knowledge
- ✓ Dealer and distributor management
- ✓ Understanding dairy industry regulations
- ✓ Problem-solving
- ✓ Adaptability
- ✓ Time management
- ✓ Analytical skills
- ✓ CRM proficiency
- ✓ Financial acumen

- Role – Asst Manager (Sales)

- Industry Type- Milk

- Department – Marketing

- Location - Jalgaon

- Employment Type – Permanent

- Education – Any Graduate with min 12 years of relevant experience in FMCG/Dairy Or MBA Marketing/Equivalent 8 years of relevant experience in FMCG/Dairy industry with min 3 years at senior position.

Asst. Manager (Engineering)

An Assistant Manager of Engineering in a dairy setting is responsible for a variety of tasks related to the maintenance, operation, and improvement of the dairy plant's engineering systems. This includes supervising the engineering team, ensuring adherence to safety and quality standards, managing projects, and contributing to the overall efficiency of the dairy operations.

Rules responsibilities:

- **Supervision and Team Management:**
Leading and guiding the engineering team, assigning tasks, and providing performance feedback.
 - **Project Management:**
Planning, coordinating, and executing engineering projects related to the dairy plant, including new installations, upgrades, and maintenance.
 - **Maintenance and Operations:**
Ensuring the proper functioning and maintenance of all plant equipment, machinery, and infrastructure.
 - **Quality and Safety:**
Ensuring adherence to safety regulations, quality standards, and environmental protection stipulations.
 - **Process Improvement:**
Identifying and implementing process improvements to enhance efficiency, reduce costs, and optimize production.
 - **Budget Management:**
Assisting in the development and management of the engineering budget.
 - **Collaboration:**
Working with other departments, such as production and procurement, to address technical issues and improve overall operations.
 - **Reporting:**
Providing regular updates to stakeholders on project progress and performance.
 - **Training and Development:**
Contributing to the training and development of the engineering team.
- ❖ **Key skills for an Assistant Manager of Engineering in a dairy:**
- **Technical Expertise:** A strong understanding of mechanical, electrical, and potentially other relevant engineering disciplines.
 - **Project Management:** The ability to plan, organize, and execute projects effectively.
 - **Problem-Solving:** The capacity to identify and resolve technical issues.
 - **Communication:** Excellent written and verbal communication skills to interact with the team, other departments, and stakeholders.
 - **Leadership:** The ability to motivate and guide a team.
 - **Knowledge of Dairy Operations:** Understanding of the specific equipment, processes, and regulations relevant to the dairy industry.

Example:

In a dairy plant, an Assistant Manager of Engineering might be responsible for ensuring the proper functioning of milk pasteurization equipment, managing the maintenance schedule for refrigeration systems, or overseeing the installation of a new packaging line. They would also be involved in troubleshooting any technical issues that arise and ensuring that the plant operates safely and efficiently.

Technical Skills:

- ✓ Dairy Processing Knowledge
 - ✓ Equipment Operation and Maintenance
 - ✓ Engineering Principles
 - ✓ Quality Control
 - ✓ Data Analysis and Statistical Skills
 - ✓ Team Leadership
 - ✓ Project Management
 - ✓ Communication
 - ✓ Problem-Solving
 - ✓ Decision-Making
 - ✓ Change Management
 - ✓ Dairy Regulations
 - ✓ Safety Procedures
 - ✓ Continuous Improvement
 - ✓ Inventory Management
 - ✓ Interpersonal Skills
 - ✓ Adaptability
 - ✓ Customer Service
 - ✓ Financial Management
-
- Role – Asst Manager (Engineering)
 - Industry Type- Milk
 - Department – Maintenance/ Engineering
 - Location - Jalgaon
 - Employment Type – Permanent
 - Education –Diploma in Mechanical or Electrical or Production or Instrumentation equivalent with 15 of relevant experience out of which min 7 years in dairy industry OR Degree in Mechanical or Electrical or Production or Instrumentation equivalent with 10 years of relevant experience out of which min 5 years in dairy industry. Dairy Engineering is highly preferable

Officer Veterinary

A Veterinary Officer in a dairy setting has responsibilities that include ensuring animal health and welfare, promoting best practices in dairy farming, and potentially participating in legal investigations related to animal-related offenses. They also play a role in disease prevention, treatment, and advising on animal management practices to enhance milk production and quality.

Rules responsibilities:

- **Animal Health and Welfare:**
 - Conducting regular health check-ups of dairy animals.
 - Providing treatment for sick or injured animals.
 - Implementing disease prevention and control programs.
 - Ensuring proper hygiene and sanitation in dairy farms.
- **Dairy Farming Practices:**
 - Advising dairy farmers on optimal feeding, housing, and breeding practices.
 - Promoting the adoption of modern and scientific animal husbandry techniques.
 - Facilitating access to loans and insurance for dairy farmers.
 - Supervising Artificial Insemination (AI) workers.
- **Legal and Regulatory:**
 - Investigating cases of animal cruelty or neglect.
 - Providing expert opinions in legal proceedings related to animal welfare.
 - Enforcing relevant animal welfare laws and regulations.
- **Record Keeping and Reporting:**
 - Maintaining accurate records of animal health and production data.
 - Preparing reports for superiors on various aspects of dairy farm operations.
- **Public Health:**
 - Ensuring the safety and quality of milk and milk products.
 - Advising on measures to prevent the spread of zoonotic diseases.
- **Training and Extension:**
 - Educating dairy farmers on best practices through training programs.
 - Conducting demonstrations and workshops on animal management.
 - Providing guidance on fodder cultivation and conservation.

Technical Skills:

- ✓ Animal Health and Disease Management
- ✓ Reproductive Health
- ✓ Animal Husbandry Practices
- ✓ Dairy Production Systems
- ✓ Veterinary Procedures
- ✓ Diagnostic Skills
- ✓ Data Analysis
- ✓ Communication
- ✓ Interpersonal Skills

- ✓ Problem-Solving
- ✓ Leadership
- ✓ Patience and Empathy
- ✓ Attention to Detail
- ✓ Adaptability
- ✓ Knowledge of relevant regulations and policies
- ✓ Familiarity with agricultural technologies
- ✓ Ability to train and educate farmers

- Role – Officer Veterinary
- Industry Type- Milk
- Department – Veterinary
- Location - Jalgaon
- Employment Type – Permanent
- Education – B.V. Sc. & AH

Officer/in-Charge CC

The Officer-in-Charge of a chilling center in a dairy is responsible for ensuring the proper collection, chilling, and storage of milk, maintaining quality standards, and managing the chilling center's operations. This includes supervising staff, maintaining equipment, and adhering to relevant regulations and procedures.

Responsibilities:

- **Milk Collection and Handling:**

- Overseeing the timely and efficient collection of milk from designated collection points.

- Ensuring proper weighing, testing, and chilling of milk at the chilling center.

- Maintaining accurate records of milk received, tested, and chilled.

- Ensuring milk is collected and handled according to established quality standards.

Quality Control:

- Monitoring the quality of incoming milk, including conducting tests for fat content and other parameters.

- Ensuring that the chilling process maintains the quality of the milk and prevents spoilage.

- Adhering to food safety and hygiene standards.

Equipment and Infrastructure:

- Ensuring the proper functioning and maintenance of chilling equipment, such as milk chillers and storage tanks.

- Supervising the cleaning and maintenance of the chilling center's infrastructure.

- Reporting any equipment malfunctions or maintenance needs promptly.

Staff Management:

- Supervising and managing the staff at the chilling center, including milk testers, helpers, and other personnel.

- Ensuring staff adhere to established procedures and safety protocols.

- Training staff on proper milk handling, testing, and chilling procedures.

Record Keeping and Reporting:

- Maintaining accurate records of milk received, tested, chilled, and dispatched.

- Preparing regular reports on chilling center operations, including milk quality, equipment status, and staff performance.

- Maintaining records related to inventory of milk cans, cleaning supplies, and other materials.

Compliance:

- Ensuring compliance with relevant regulations and guidelines related to milk collection, chilling, and storage.

- Adhering to food safety standards and quality control protocols.

- Cooperating with audits and inspections conducted by regulatory authorities.

Other:

Maintaining a clean and organized work environment.

Managing inventory of milk cans, cleaning supplies, and other materials.

Fostering good working relationships with milk producers, suppliers, and other stakeholders.

Technical Skills:

- ✓ Milk Handling and Processing
- ✓ Equipment Maintenance
- ✓ Quality Control
- ✓ Inventory Management
- ✓ Safety and Hygiene
- ✓ Communication
- ✓ Problem-Solving
- ✓ Organizational Skills
- ✓ Teamwork
- ✓ Adaptability
- ✓ Attention to Detail

In essence, the Officer-in-Charge plays a crucial role in ensuring the efficient and effective operation of the chilling center, maintaining milk quality, and contributing to the overall success of the dairy operation.

- Role – Officer/in-Charge CC
- Industry Type- Milk
- Department – Milk Procurement (chilling center)
- Location - Jalgaon
- Employment Type – Permanent
- Education – B. Tech or B.Sc (Dairy) / IDD/ B.Sc or B.TecAgri/ B. Tech. (Food)

Environmental Engineer (Contractual Assignment)

An environmental engineer working in the dairy industry has several key responsibilities. These include ensuring the facility complies with environmental regulations, managing waste and wastewater treatment, and minimizing the environmental impact of dairy operations. They also develop and implement environmental management plans, conduct environmental assessments, and monitor air and water quality.

Detailed Responsibilities:

- **Compliance and Permitting:**

Environmental engineers ensure the dairy facility adheres to all relevant environmental regulations, including those related to water discharge, air emissions, and waste disposal. They obtain necessary permits and maintain compliance records.

- **Waste and Wastewater Management:**

They design, implement, and manage systems for treating wastewater generated by the dairy, as well as handling solid waste, including manure and packaging materials. This may involve developing strategies for composting, anaerobic digestion, or other forms of waste treatment.

- **Pollution Control:**

Environmental engineers implement measures to prevent and control air and water pollution from dairy operations. This could include designing and installing air scrubbers, wastewater treatment plants, and other pollution control technologies.

- **Environmental Impact Assessments:**

They conduct assessments to evaluate the potential environmental impacts of dairy operations and develop mitigation strategies. This may involve assessing the impact of water usage, land application of manure, or potential odors.

- **Monitoring and Reporting:**

They monitor air and water quality, soil conditions, and other relevant environmental parameters. They also prepare reports documenting environmental performance and compliance with regulations.

- **Sustainability Initiatives:**

Environmental engineers may play a role in promoting sustainability within the dairy operation, such as reducing water consumption, minimizing energy usage, and implementing recycling programs.

- **Collaboration and Communication:**

They work with other engineers, scientists, and stakeholders, including regulatory agencies and local communities, to address environmental issues and ensure responsible dairy operations.

- **Research and Development:**

They may conduct research to identify new technologies and practices that can further reduce the environmental footprint of the dairy industry.

Technical Skills:

- Wastewater Management
 - Air Quality Control
 - Solid Waste Management
 - Environmental Impact Assessment
 - Regulatory Compliance
 - Problem-Solving
 - Project Management
 - Communication
 - Teamwork
 - Adaptability
 - Data Analysis
-
- Role – Environmental Engineer
 - Industry Type- Milk
 - Department – Maintenance/ Engineering
 - Location - Jalgaon
 - Employment Type – Contractual Assignment
 - Education – Bachelor's degree in Environmental Engineering or a related Civil, Chemical or Master Degree Environmental Engineering

Agriculture Officer (Contractual Assignment)

An Agriculture Officer in the dairy sector has responsibilities ranging from ensuring compliance with regulations to promoting best practices and providing technical support to farmers. This includes inspecting dairy farms, analyzing animal health, advising on feeding and breeding, and overseeing the quality of milk production. They also play a role in promoting financial products like loans and ensuring their proper disbursement and repayment.

Specific responsibilities:

- **Regulatory Compliance:**

- Ensuring farms adhere to state and municipal standards for dairy production.
- Inspecting farms for hygiene, animal welfare, and disease control.
- Monitoring milk quality and safety standards.
- Enforcing regulations related to feed, water, and veterinary care.

Technical Support and Advice:

- Providing guidance on animal health, nutrition, and breeding practices.
- Advising on sustainable farming practices to minimize environmental impact.
- Offering training and workshops on new technologies and techniques.
- Troubleshooting problems related to milk production and animal health.

Financial and Administrative:

- Promoting financial products like loans to dairy farmers.
- Evaluating loan applications and ensuring proper disbursement.
- Supervising loan repayments and adherence to financial guidelines.
- Maintaining records of inspections, actions taken, and financial transactions.

Community Engagement and Reporting:

- Fostering relationships with farmers and local communities.
- Collecting data on agricultural practices and market trends.
- Preparing reports on farm performance and compliance issues.
- Collaborating with other agricultural bodies and research institutions.

In essence, an Agriculture Officer in the dairy sector acts as a bridge between regulatory bodies, farmers, and financial institutions, ensuring the sustainable and efficient production of safe and high-quality dairy products.

Technical Skills:

- Animal Husbandry
- Milk Production
- Dairy Farm Operations
- Soil and Water Management
- Disease Management

- Record Keeping
- Communication
- Interpersonal Skills
- Problem-Solving
- Leadership
- Adaptability
- Decision-Making
- Computer Skills
- Dairy Herd Management
- Dairy Farm Equipment
- Sustainable Practices
- Animal Welfare
- Provide technical advice and support to dairy farmers
- Conduct field visits and assessments
- Organize training programs and workshops
- Implement government schemes and programs related to dairy development
- Collaborate with other agencies and organizations

- Role – Agriculture Officer
- Industry Type- Milk
- Department – Milk Procurement
- Location - Jalgaon
- Employment Type – Contractual Assignment
- Education – B.Sc or B.Tech Agri